



RUTGERS

University Procurement Services

# New Research and RBHS Purchasing Portal Showcase *powered by Labviva®*

Research, safety and healthcare supplies and  
small equipment

Hosted by University Procurement Services,  
Strategic Sourcing

October 2021

# Agenda

- Value for Rutgers
- Supplier Highlights
- Functionality Highlights
- Live Demonstration
- Team Support Contact Information
- Open Discussion, with Questions and Answers

# Labviva Value to Rutgers

## **Saves time in the lab and healthcare settings**

- ✓ Streamlined PO, invoice and payment processes
- ✓ Improves purchasing workflow by shopping across multiple catalogs, and assembling into one cart
- ✓ Decreases the need for quotes
- ✓ Faster search speed & improved accuracy

## **Addresses need for full product content access**

- ✓ Increased and enriched catalog content
- ✓ Visibility of product specifications
- ✓ Scientific papers & protocols

## **Enables real-time marketplace competitiveness**

- ✓ Price comparisons and visibility of manufacturer promotions
- ✓ Identification of Rutgers diverse and sustainable suppliers
- ✓ Contact information for manufacturers dedicated to Rutgers

# Supplier Universe

- **30** Supplier Catalogs Live in Rutgers Marketplace
- **2.3M** SKUs available



## Access to Diverse & Sustainable Suppliers

- Labviva assists small, diverse, and sustainable suppliers to compete for Rutgers business

## Managing onboarding of Suppliers and their Catalogs

- Significantly reducing workload for Rutgers to set up/onboard suppliers

## Greater Resiliency and Redundancy

- Ensuring requisitioners have access to critical products during challenging market conditions

## Shifting balance of power to Rutgers buyers over suppliers

- Price comparison and availability



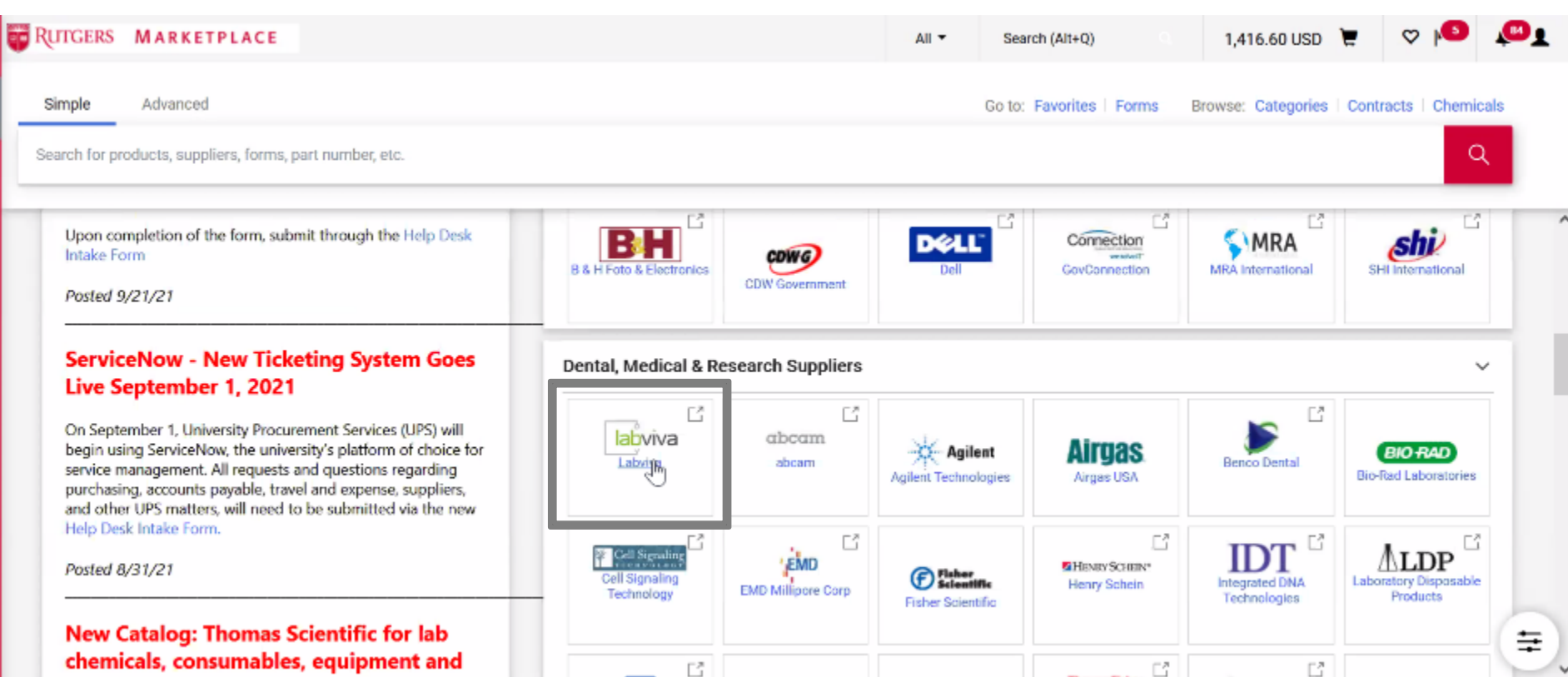
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# Functionality Highlights

# Finding Labviva

- Login to Jaggaer, the RU Marketplace
- Scroll to Dental, Medical & Research Suppliers
- Labviva is first tile



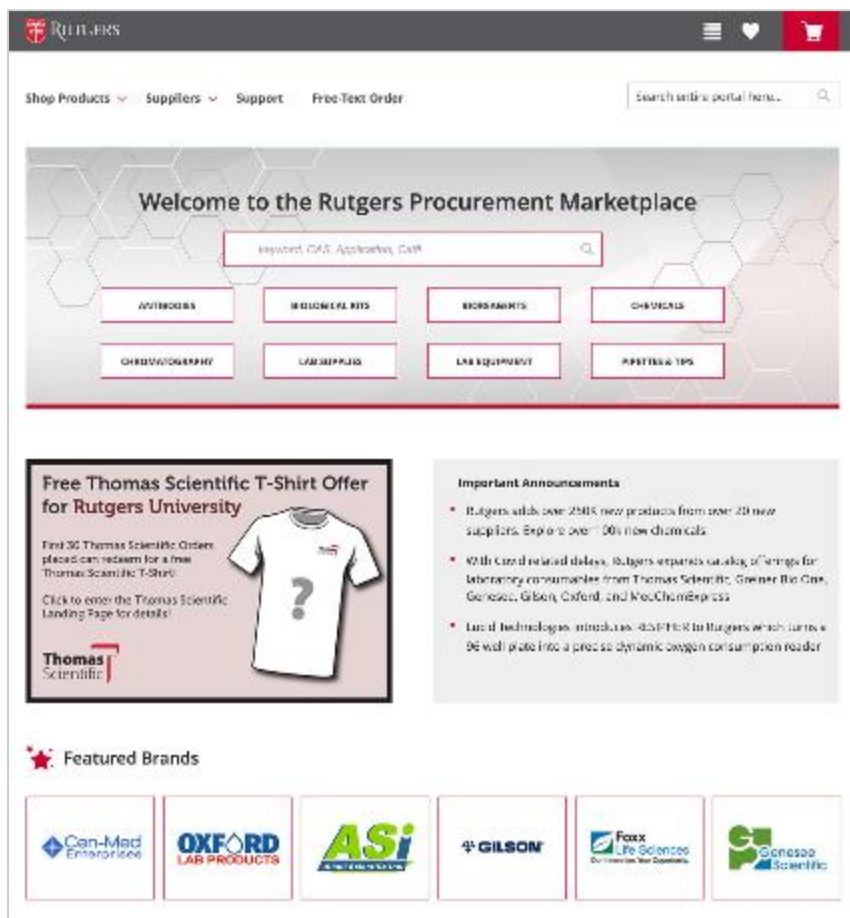
The screenshot shows the Rutgers Marketplace website interface. At the top, there is a navigation bar with the Rutgers Marketplace logo, a search bar, and user account information. Below the navigation bar, there are tabs for 'Simple' and 'Advanced' search, and links for 'Favorites', 'Forms', 'Browse: Categories', 'Contracts', and 'Chemicals'. A search bar is present with the placeholder text 'Search for products, suppliers, forms, part number, etc.' and a magnifying glass icon.

The main content area is divided into several sections. On the left, there are three news items:

- Upon completion of the form, submit through the Help Desk Intake Form**  
Posted 9/21/21
- ServiceNow - New Ticketing System Goes Live September 1, 2021**  
On September 1, University Procurement Services (UPS) will begin using ServiceNow, the university's platform of choice for service management. All requests and questions regarding purchasing, accounts payable, travel and expense, suppliers, and other UPS matters, will need to be submitted via the new Help Desk Intake Form.  
Posted 8/31/21
- New Catalog: Thomas Scientific for lab chemicals, consumables, equipment and**

On the right side, there is a grid of supplier tiles. The first row includes tiles for B & H Foto & Electronics, CDW Government, Dell, Connection GovConnection, MRA International, and SHI International. The second row is titled 'Dental, Medical & Research Suppliers' and contains a grid of tiles. The first tile in this grid is for Labviva, which is highlighted with a black border and a mouse cursor. Other tiles in this grid include abcam, Agilent Technologies, Airgas USA, Benco Dental, BIO-RAD, Cell Signaling Technology, EMD Milligore Corp, Fisher Scientific, Henry Schein, IDT Integrated DNA Technologies, and LDP Laboratory Disposable Products.

# Marketplace Homepage



The screenshot shows the Rutgers Procurement Marketplace homepage. At the top, there is a navigation bar with the Rutgers logo, a menu icon, a heart icon, and a shopping cart icon. Below the navigation bar, there are links for "Shop Products", "Suppliers", "Support", and "Free-Text Order", along with a search bar containing the text "keyword: CAS, Application, CAS".

The main content area features a large banner with the text "Welcome to the Rutgers Procurement Marketplace". Below this banner is a search bar with the text "keyword: CAS, Application, CAS". There are eight category buttons arranged in two rows: "ANTIBIOTICS", "BIOMEDICAL REAGENTS", "BIOPHARMACEUTICALS", "CHEMICALS", "CHROMATOGRAPHY", "LAB SUPPLIES", "LAB EQUIPMENT", and "REAGENTS & TIPS".

Below the banner, there are two main sections. On the left, there is a promotional banner for "Free Thomas Scientific T-Shirt Offer for Rutgers University". The banner includes the text "First 30 Thomas Scientific Orders placed can redeem for a free Thomas Scientific T-Shirt" and "Click to enter the Thomas Scientific Landing Page for details". There is an image of a white t-shirt with a question mark on it. The Thomas Scientific logo is also present.

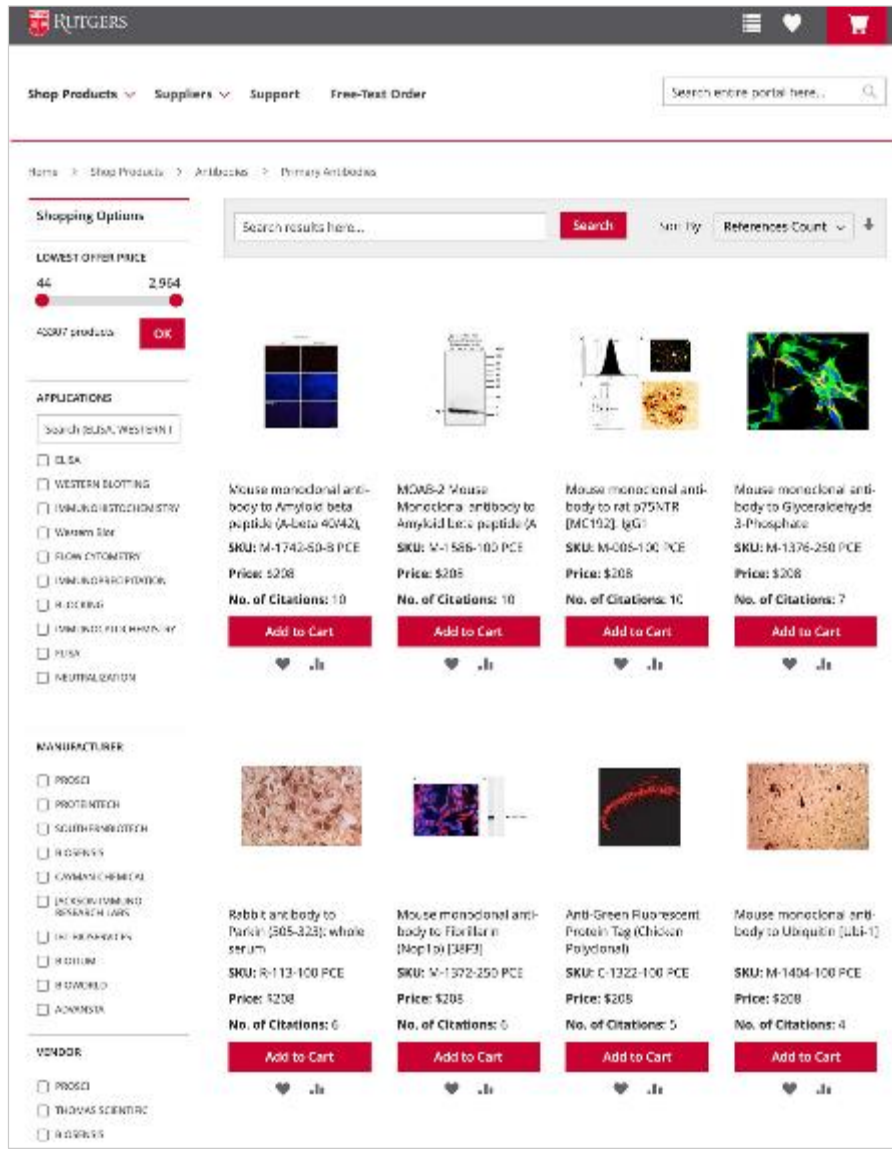
On the right, there is a section titled "Important Announcements". It contains three bullet points:

- Rutgers adds over 2500 new products from over 20 new suppliers. Explore over 1000 new chemicals.
- With Covid-related delays, Rutgers expands catalog offerings for laboratory consumables from Thomas Scientific, Greiner Bio One, Genesee, Gibco, Oxford, and NeoChemExpress.
- Lucid Technologies introduces iBS-PHER to Rutgers which turns a 96 well plate into a precise dynamic oxygen consumption reader.

At the bottom, there is a section titled "Featured Brands" with a star icon. It contains six logos: Can-Med Emulsified, OXFORD LAB PRODUCTS, ASI, GILSON, Foxo Life Sciences, and Genesee Scientific.

- Search aggregated supplier catalogs
- Browse by Supplier or Product category
- Featured Suppliers
- Important Announcements

# Search & Product Categories



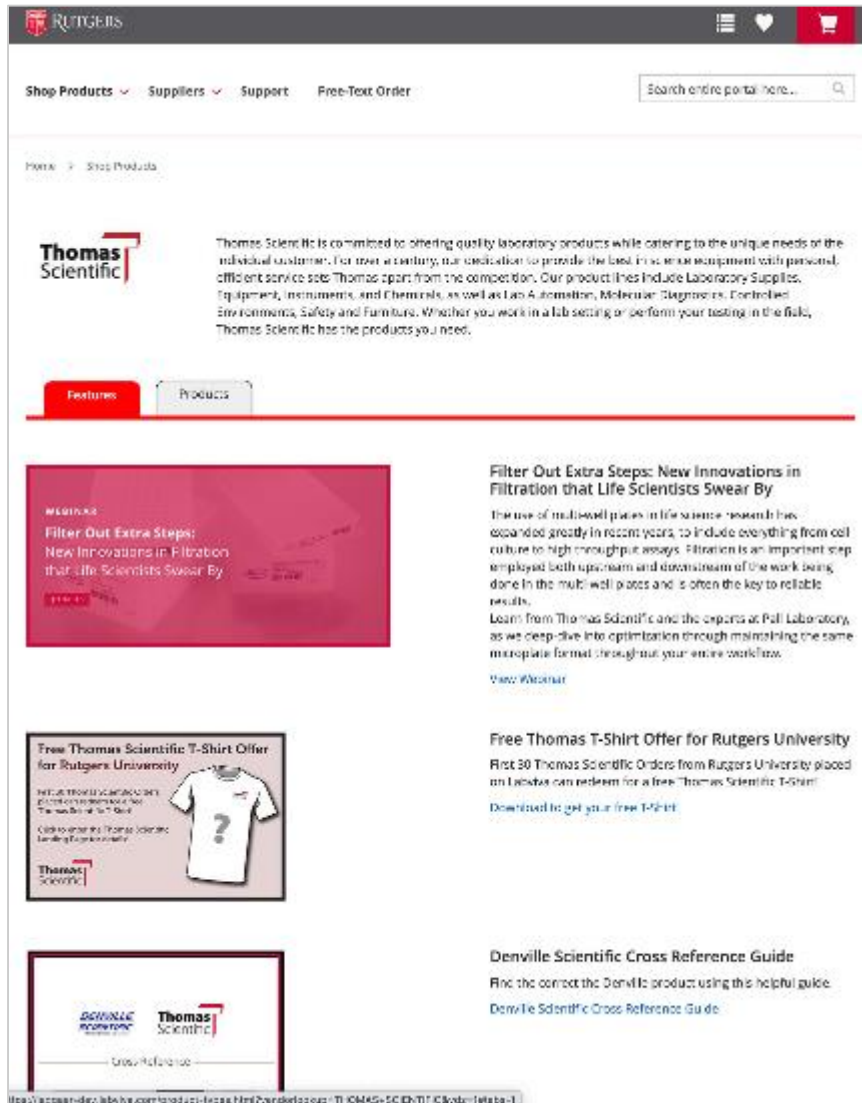
The screenshot shows a search results page for 'Primary Antibodies' on the Rutgers website. The page includes a navigation bar with 'Shop Products', 'Suppliers', 'Support', and 'Free-Text Order'. A search bar at the top right contains the text 'Search entire portal here...'. Below the navigation bar, the breadcrumb trail reads 'Home > Shop Products > Antibodies > Primary Antibodies'. A 'Shopping Options' sidebar on the left allows filtering by price range (44 to 2,954) and applications (e.g., ELISA, Western Blotting). The main content area displays a grid of 8 product cards, each with a thumbnail image, a title, a description, an SKU, a price, and a citation count. Each card has an 'Add to Cart' button and a heart icon for favorites.

Product Name	SKU	Price	No. of Citations
Mouse monoclonal antibody to Amyloid beta peptide (A-beta 40/42)	M-1742-50-5 PCE	\$208	10
MOAB-2 Mouse Monoclonal antibody to Amyloid beta peptide (A	M-1586-100 PCE	\$208	10
Mouse monoclonal antibody to rat p75NTR (MC192) IgG1	M-008-100 PCE	\$208	10
Mouse monoclonal antibody to Glyceraldehyde 3-Phosphate	M-1376-250 PCE	\$208	7
Rabbit antibody to ParvA (305-323) whole serum	R-113-100 PCE	\$208	6
Mouse monoclonal antibody to Fibroblast (Nop1a) [38F3]	M-1372-250 PCE	\$208	6
Anti-Green Fluorescent Protein Tag (Chicken Polyclonal)	C-1322-100 PCE	\$208	5
Mouse monoclonal antibody to Utriquilin [UBI-1]	M-1404-100 PCE	\$208	4

Search by:

- SKU
- Manufacturer code
- Product Name
- Manufacturer
- Vendor/Distributor
- Price range
- Application

# Supplier Details



**Thomas Scientific**

Thomas Scientific is committed to offering quality laboratory products while catering to the unique needs of the individual customer. For over a century, our dedication to provide the best in scientific equipment with personal, efficient service sets Thomas apart from the competition. Our product lines include Laboratory Supplies, Equipment, Instruments, and Chemicals, as well as Lab Automation, Molecular Diagnostics, Controlled Environments, Safety and Furniture. Whether you work in a lab setting or perform your testing in the field, Thomas Scientific has the products you need.

**Filter Out Extra Steps: New Innovations in Filtration that Life Scientists Swear By**

The use of multi-well plates in life science research has expanded greatly in recent years, to include everything from cell culture to high throughput assays. Filtration is an important step employed both upstream and downstream of the work being done in the multi-well plates and is often the key to reliable results. Learn from Thomas Scientific and the experts at Pall Laboratory, as we deep-dive into optimization through maintaining the same microplate format throughout your entire workflow.

**Free Thomas Scientific T-Shirt Offer for Rutgers University**

First 50 Thomas Scientific Orders from Rutgers University placed on Labware can redeem for a free Thomas Scientific T-Shirt.

**Denville Scientific Cross Reference Guide**

Find the correct the Denville product using this helpful guide.

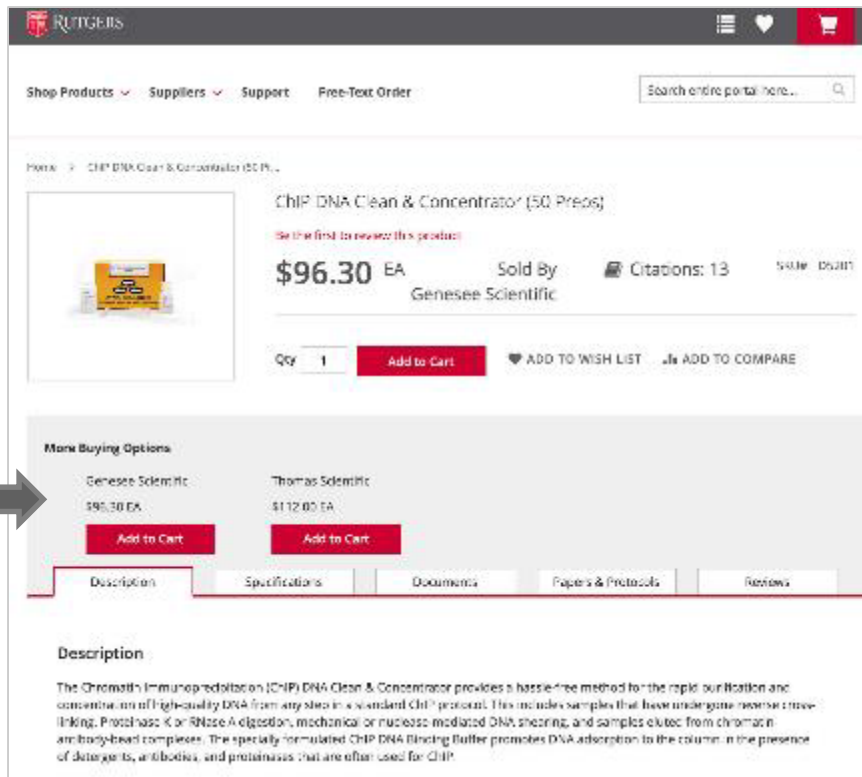
Individual pages for each supplier include

- Supplier Overview
- Supplier Updates
- Promotions
- Contact info

# Enriched Product Details

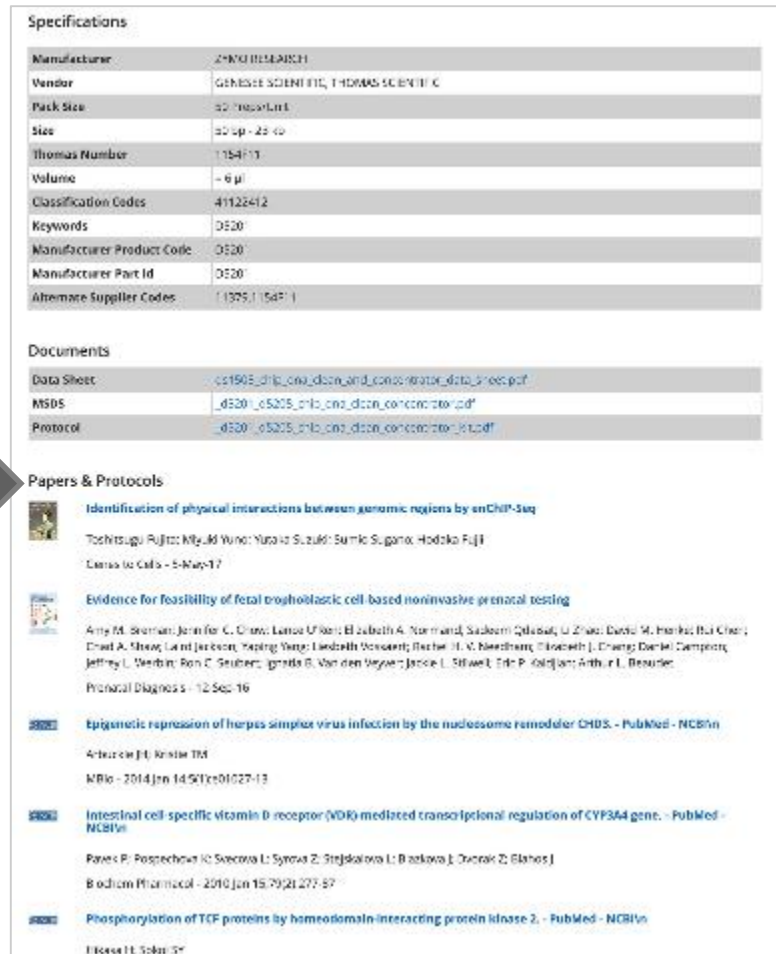
## Aggregation of Product Suppliers

- Purchased based on price and/or availability



The screenshot shows a product page for 'CHIP DNA Clean & Concentrator (50 Preso)'. The price is \$96.30 EA, sold by Genesee Scientific. Below the main product image, there are two 'More Buying Options' from different suppliers: Genesee Scientific at \$96.30 EA and Thomas Scientific at \$112.00 EA. Each option has an 'Add to Cart' button. The page also features a search bar, navigation tabs (Description, Specifications, Documents, Papers & Protocols, Reviews), and a description of the product.

## Enriched Data for Specifications & Papers



The screenshot displays enriched data for the product, organized into two main sections: Specifications and Documents, and Papers & Protocols.

**Specifications**

Manufacturer	ZENBI RESEARCH
Vendor	GENESEE SCIENTIFIC, THOMAS SCIENTIFIC
Pack Size	50 Preso/Unit
Size	20 up - 25 up
Thomas Number	1154113
Volume	6 µl
Classification Codes	41122412
Keywords	DE20
Manufacturer Product Code	DE20
Manufacturer Part Id	DE20
Alternate Supplier Codes	(1305,1547)

**Documents**

Data Sheet	<a href="#">cs1905_chip_dna_clean_and_concentrator_data_sheet.pdf</a>
MSDS	<a href="#">d520_d5205_chip_dna_clean_concentrator.pdf</a>
Protocol	<a href="#">d520_d5205_chip_dna_clean_concentrator_protocol.pdf</a>

**Papers & Protocols**

- Identification of physical interactions between genomic regions by onChIP-Seq**  
Tachibana Fujio, Kiyu, M Yano, Yuta, K Suzuki, Sumio S, gano, Hideo, Fujii  
Genes to Cells - 5-May-17
- Evidence for feasibility of fetal trophoblastic cell-based noninvasive prenatal testing**  
Amy M. Sherman, Jennifer C. Chang, Lance U. Stein, Elizabeth A. Norman, Suleem Qureshi, U Zhao, David M. Hankins, Hu Chen, Chad A. Shew, Luof Jia, Cheng, Xinyi, Wang, Yanyang, Lindahl, Vincent, Rachel H. C. Neidhart, Olovsson J., Cheng, Dongmei, Campbell, Jeffrey L., Weinberg, Ron C., Seubert, Ignatia B., Van den Veyver, Jacqui L., Shew, L. Eric P., Kolchak, Arth, J. L., Beaudet  
Prenatal Diagnosis - 12-Sep-16
- Epigenetic repression of herpes simplex virus infection by the nucleosome remodeler CHD5.** - PubMed - NCBI  
Antonacci JT, Krista TM  
MBio - 2014 Jun 14;5(12):01027-13
- Intestinal cell-specific vitamin B receptor (VDR) mediated transcriptional regulation of CYP3A4 gene.** - PubMed - NCBI  
Ramesh P, Paschova IC, Svecova L, Synova Z, Strajskova L, Baskova J, Dvorak Z, Blahos J  
Biochim Pharmacol - 2010 Jun 15;79(2):277-87
- Phosphorylation of TCF proteins by homeodomain-interacting protein kinase 2.** - PubMed - NCBI  
Eickes H, Schaefer S

# Compare Example

[Shop Products](#) ▾ [Suppliers](#) ▾ [Support](#) [Free-Text Order](#)

Search entire portal here... 

Home > [PIPETMAN L P10 mL L, 1-10 mL](#)



PIPETMAN L P10 mL L, 1-10 mL

Be the first to review this product

**\$329.67** PCE Sold By Gilson

SKU#: FA10008

Qty

1

Add to Cart

 ADD TO WISH LIST

 ADD TO COMPARE

## More Buying Options

Gilson

\$329.67 PCE

Add to Cart

Thomas Scientific

\$367.49 EA

Add to Cart

Genesee Scientific

\$371.65 EA

Add to Cart

Price comparison from various suppliers

Description

Specifications

Reviews


Description

# Rutgers Peer Product Ratings & Reviews

You're reviewing:  
CHIP DNA Clean & Concentrator (50 Preps)

Your Rating \*

Review



Nickname \*

Summary \*

Review \*

Submit

Provide product ratings published within the product page and accessible to **all** and **only** Rutgers buyers

# Ad-Hoc / Free Text Orders & Quotes

Free-Text Item Request

This form will allow for you to request products and services that are not present in a catalog. Please type a description of the products you need, reference a quote, and choose a supplier.

maab.2



Items Found:

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**4** Existing Catalog Items Match Your Request:

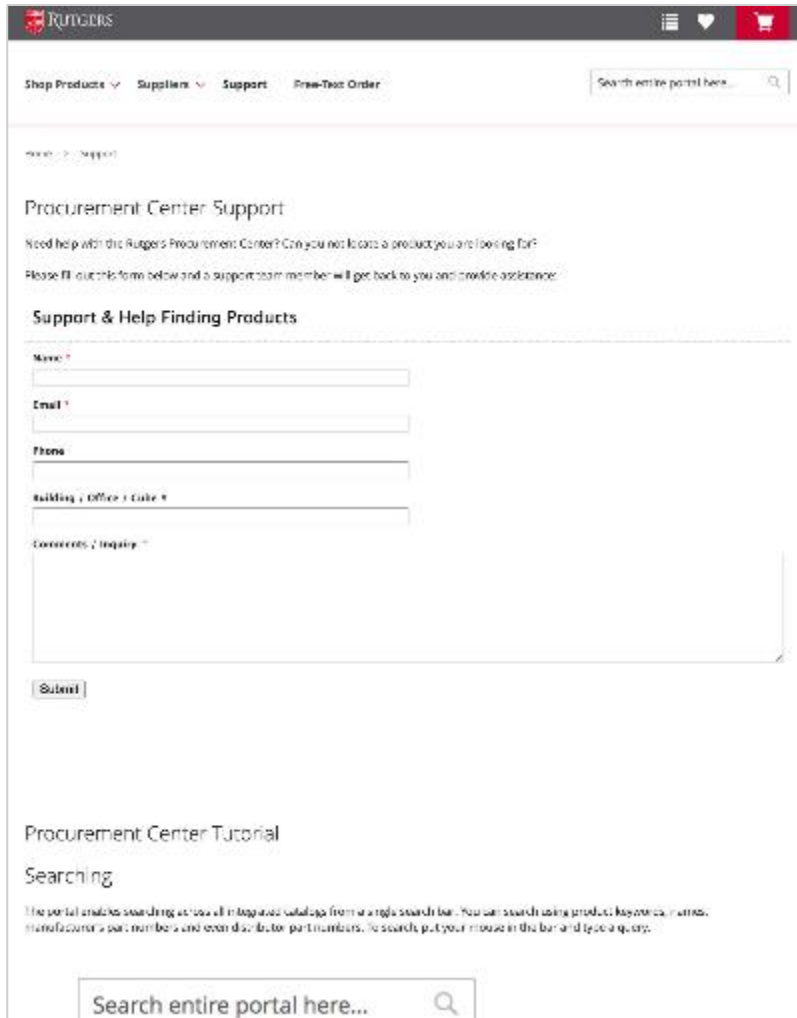
Add any item to your list. If you have a quote for a specific item below, click "add quote".

To make a custom free text order [click here](#)

	<b>Mouse monoclonal antibody to Amyloid beta peptide</b> SKU: M-1742-53-B Price: \$206.1/shows	<input type="button" value="Add to List"/> <input type="button" value="Add Quote"/>
	<b>MOAB-2 Mouse Monoclonal antibody to Amyloid beta p</b>	<input type="button" value="Add to List"/>

- The Free-Text Ordering tool can be used to purchase products that are not in catalogs but are enabled as a supplier in the portal
- Allows for ordering with quotes

# Support



The screenshot shows the Rutgers Procurement Center Support page. At the top, there is a navigation bar with the Rutgers logo, a menu icon, a heart icon, and a shopping cart icon. Below the navigation bar, there are links for "Shop Products", "Suppliers", "Support", and "Place Your Order". A search bar is located in the top right corner with the text "Search entire portal here...".

The main content area is titled "Procurement Center Support" and includes the following text:

Need help with the Rutgers Procurement Center? Can you not locate a product you are looking for? Please fill out this form below and a support team member will get back to you and provide assistance.

**Support & Help Finding Products**

The form contains the following fields:

- Name \*
- Email \*
- Phone
- Building / Office / Suite \*
- Comments / Inquiry \*

Below the form is a "Submit" button.

Below the form is a section titled "Procurement Center Tutorial" with the sub-heading "Searching". The text reads:

The portal enables searching across all integrated catalogs from a single search bar. You can search using product keywords, names, manufacturer's part numbers and vendor/distributor part numbers. To search, put your mouse in the bar and type a query.

At the bottom of the page, there is another search bar with the text "Search entire portal here..." and a magnifying glass icon.

- Support and product assistance
- Online help and documentation



**RUTGERS**

University Procurement Services

# Live Demonstration

# Your Rutgers Procurement Team

## Rutgers Strategic Sourcing

### **Alma Ortiz**

Supplier Relationship Manager

[amo134@finance.rutgers.edu](mailto:amo134@finance.rutgers.edu)

### **Cristina Machado**

Strategic Sourcing Category Lead

[cmm206@finance.rutgers.edu](mailto:cmm206@finance.rutgers.edu)

### **Susan Panacek**

Director, Strategic Sourcing

[susan.panacek@rutgers.edu](mailto:susan.panacek@rutgers.edu)

# Your Labviva Team

**New supplier onboarding inquiries or requests**

Anita Wells  
Sr. Director, Business Development  
[awells@labviva.com](mailto:awells@labviva.com)

**Billing Questions**

[accounting@labviva.com](mailto:accounting@labviva.com)

**Order Status, Returns, General Support**

[support@labviva.com](mailto:support@labviva.com)

# Open Q&A

